# Sage X3

22 March 2023



# Agenda

# **Stay Updated**

Sage X3 Strategy and Roadmap Security Best Practices Sage X3 Lifecycle Policy How to upgrade Sage X3 seamlessly

Q&A



# Customer feedback driving our strategy



Rapidly update and adopt new capabilities



Enhancing security to reduce security breaches



Simpler and easier
For all users



Deeper industry capabilities and solutions



Tailored Cloud experiences and services



# Security vulnerabilities

### **Year 2020**

### **Year 2021**

### **Year 2022**

- Sage X3 security update for Syracuse component
- 2. Sage X3 Critical security vulnerability (Syracuse hotfix)
- 1. MongoDB vulnerability: affects X3V11 with MongoDB 4.0 or 4.2
- 2. Apache Log4j
  vulnerability: affects
  X3V11 with
  Elasticsearch 7.9
- Sage X3 security alert

   ADMCA & ECOMM:
   affects X3V11 with
   legacy DB
   authentication and
   user ADMCA/ECOMM
   exists



# Sage X3 | Technical components roadmap



### 2022 Release 1



## 2022 Release 2



## 2022 Release 3



## 2022 Release 4



### **2023 Release 1**

### February 2022

Replacement of Apache MongoDB 4.4

Updated Office plugin (using Edge)

Replacement of RTF text editor

Performance enhancement (export)

Delivery of Customization Audit tool

Security enhancements (Outlook connection)

Additional data integration templates

Data Hub integration step 2

### **May 2022**

Azure Elastic Pools configuration

SQL Server Contained Databases

Security enhancements (2)

New email client for Sage X3 workflow (1)

Performance optimization

Replacement of Apache

### August 2022

Replacement of RTF text editor

GraphQL API framework with extensibility (Beta)

Security enhancements (3)

New email client for Sage X3 workflow (2)

### **November 2022**

# New HTML rich text editor (Deprecation of RTF)

Security enhancements: Powershell

Secure attachments with a simplified experience

Azure Elastic Pools Support: X3 on-premise

Runtime 95: Enhanced stability and memory management

ATP: License management by concurrent sessions

Elasticsearch optional in Syracuse installation

Muti-thread folder import

Windows 2022 Server

### **April 2023**

GraphQL API framework with extensibility (Alpha) (Sage X3 Extensibility Framework)

HTML email with Sage X3 workflow

Security enhancements: Powershell across the board

Support of Node.js 18

Cumulative Updates: Performance enhancements

Security: Default password & policy

New Sage X3 Online Help



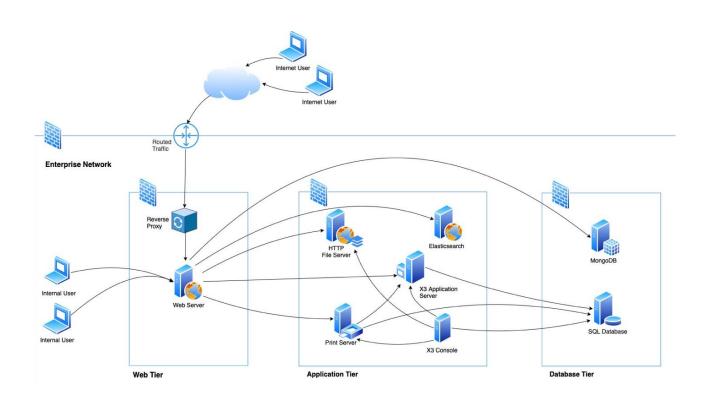
# Technical components upgrade

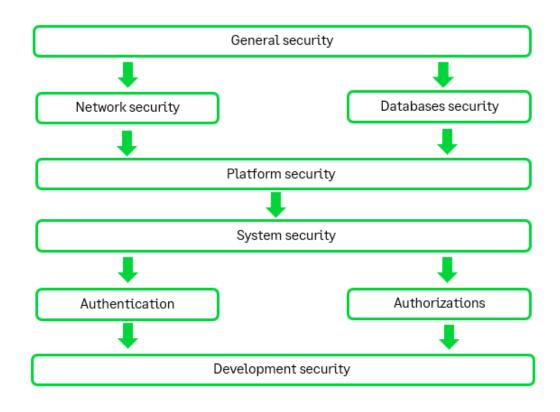
# **Domain: Technology**

		CURRENT	2023 R1	2023 R2	2024 R1
	Windows server	2022	2022		
4	Red Hat	8.4			
	SQL Server	2019 SQL Server Elastic Pools	SQL Server 2022		
0	Oracle	19c			
•	MongoDB	4.4.10			
	Node.js	14	18	18	
<b>₩</b>	ElasticSearch	7.16	7.17		
SAP	Crystal Reports	2016			
	Browsers	Office plugin Edge-based			



# Security Best Practices for Sage X3







# Sage X3 Product Suite | Release roadmap



### 2022 Release 4

### -

### 2023 Release 1

**April 2023** 

# 15-month backlog

### November 2022

### • Query and mutation APIs

- VAT Framework rollout #1 Germany / Austria
- Sage Bank Feeds integration #1

Bank Statement improvementVAT Framework improvement

• Beginning balances and transfers on Stock Valuation report

• Query and mutation APIs

AP/AR automation #1

- Query and mutation APIs
- Mobile Automation LPN split / Stock count in blind mode / LPN displayed in pick ticket / Sound for success or errors
- API for e-commerce Master data Query
- APIs for 3rd parties solution
- Mobile Automation enhancement
- Webscheduling: use of APIs (replace the current integration) - Beta
- Mobile Automation application for time sheet
- APIs for Planning & Resources Mutation

- Mobile Automation application for time sheet enter time through task assignments
- Mobile Automation Create LPN on the fly in Purchase receipt and misc. receipt/Stock change improved/PO worksheet/View product picture/Scan using a smartphone or a tablet
- Scan a GS1 composite code for Purchase receipt (barcode, QR, Datamatrix)
- API supplier invoice use case (Query)
- API for e-commerce Master data (Mutation)
- Mobile Automation shop floor data collection: experiment
- Webscheduling: APIs integration (current scope)

- Mobile Automation LPN managed in pick ticket process / Subcontract & Intersite transfers improved
- Mobile Automation Shipment
- Scan a GS1 composite code for Stock change (barcode, QR, Datamatrix)
- Webscheduling scope extension
- Shop floor data collection

APIs for 3rd parties solution

- Mobile Automation enhancement
- Webscheduling: use of APIs (replace the current integration) - Beta
- Mobile Automation shop floor data collection: experiment
- Webscheduling: APIs integration (current scope)
- Mobile Automation Shop floor Data collection: basic delivery
- APIS TOT OTHER USE CASES
- Webscheduling: APIs integration (scope extension)
- Mobile Automation Shop floor Data collection: scope extension
- webscheduling: APIS integration (scope extension enhancement)

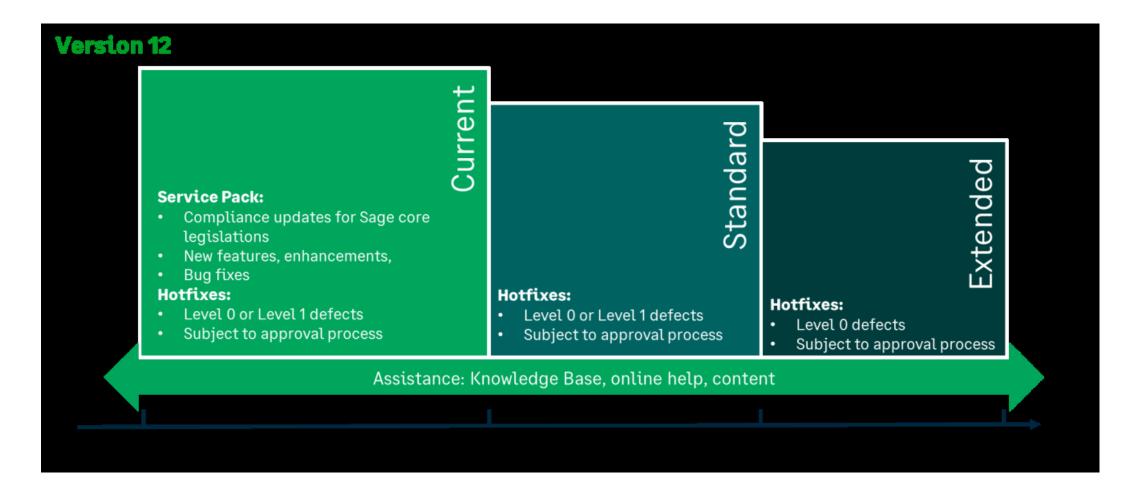
**Operations** 

# Release calendar





# Sage X3 Lifecycle Policy





# Sage X3 Lifecycle Policy

Sage X3 Lifecycle status for Version 11 and earlier

The table below identifies the key dates for when Sage X3 Versions 11, PU9, and earlier enter/entered Current, Standard and Extended Phases.

Version	Current	Standard	Extended	End of Maintenance
Sage X3 Version 11		1 July 2022	3 January 2022	1 April 2024*
Sage X3 Version PU9				1 July 2021
Earlier Versions of Sage X3				1 July 2020

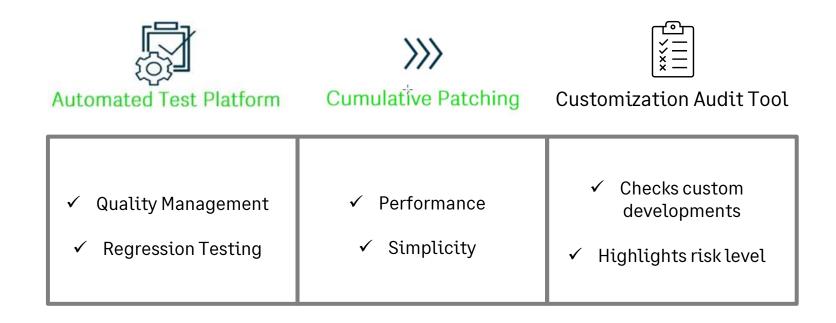
Date indicates when a Version enters the Lifecycle stage.



<sup>\*</sup>Sage has taken the decision to extend the current maintenance from 3rd April 2023 to 1st April 2024.

# **Upgrade Tool**

# **Simplifying Upgrades**



# Extending the power of your Sage X3 Add-on solution!





# Sage Enterprise Intelligence

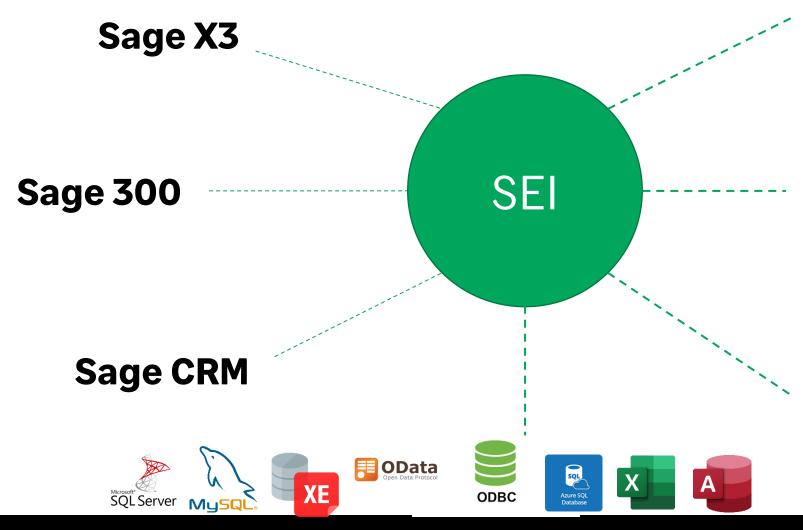
Sage Enterprise Intelligence (SEI) is a fully integrated business intelligence and data management solution that helps organizations make informed decisions based on enterprise-wide data. It empowers all users with simple, yet powerful interfaces to access and analyze data self-sufficiently.





# All your data in one platform.

### **Financial**





Sales



**CRM** 



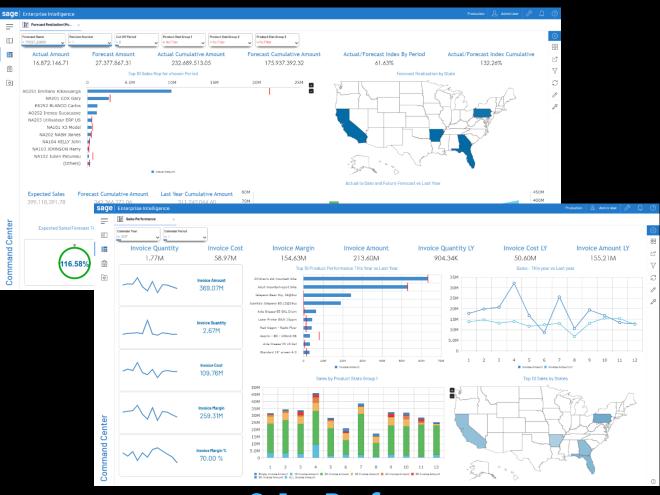


# Real-Time Assessment of Customer and Supplier Demands

### Sales dashboards to support:

- Sales performance and enablement
- Sales forecasting
- Predicting customer demand
  - Customer order analysis
    - Customer purchasing analysis

## **Sales Forecast & Realization**



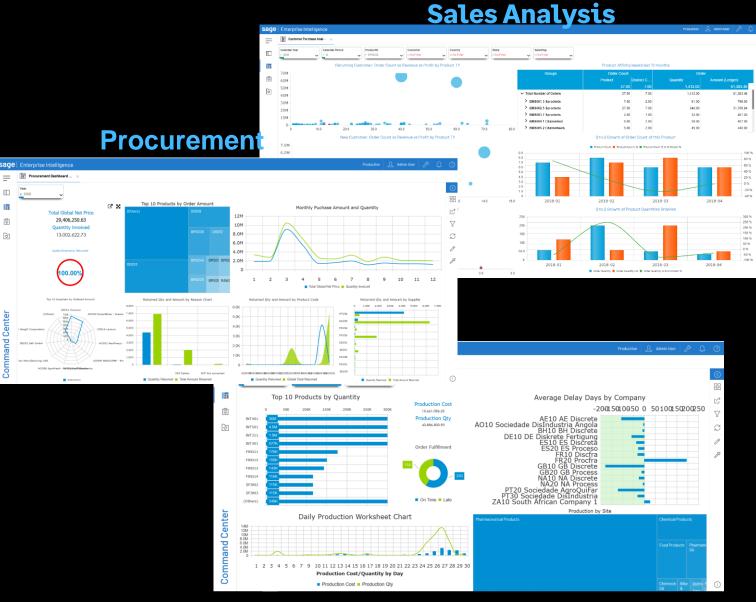
**Sales Performance** 



# Counter Future Supply Chain Disruptions

**Supply Chain dashboards to support:** 

- Supplier performance
- Inventory tracking and valuation
- Manufacturing performance
- Purchasing insights



# **Production**



### **Features and Functionalities** Invoice Quantity Invoice Cost Invoice Margin Invoice Amount Invoice Quantity LY Invoice Cost LY Invoice Amount LY 1.77M 58.97M 154.63M 213.60M 904.34K 50.60M 155.21M **Cash Flow Forecast** 369.07M Cash Flow Forecast ✓ 2000 Net Income 996,025 9,269,333 > 41100 Sales Revenue 2.236,871 1,412,089 2,452,415 > 41900 Sales Revenue - Clearin > 49100 Sales Discounts > 51100 Cost of Sales > 57300 Machine Variance > 58000 LT. Direct Labor **Working Capital Ratio** 70.00 % Net Income Forecast Return On Equity Forecast Cumulative Amount Actual/Forecast Index By Period Actual/Forecast Index Cumulative 16,872,146.71 175.937.392.32 232,689,513.05 61.63% NA201 COX Gary ES252 BLANCO Carlos AO252 Ireneu Sucacuexe NA203 Utilisateur ERP US NA101 X3 Model NAZOZ NASH James NA104 KELLY John

# **Financial Performance**





# Features and Functionalities

### **Excel Form control**





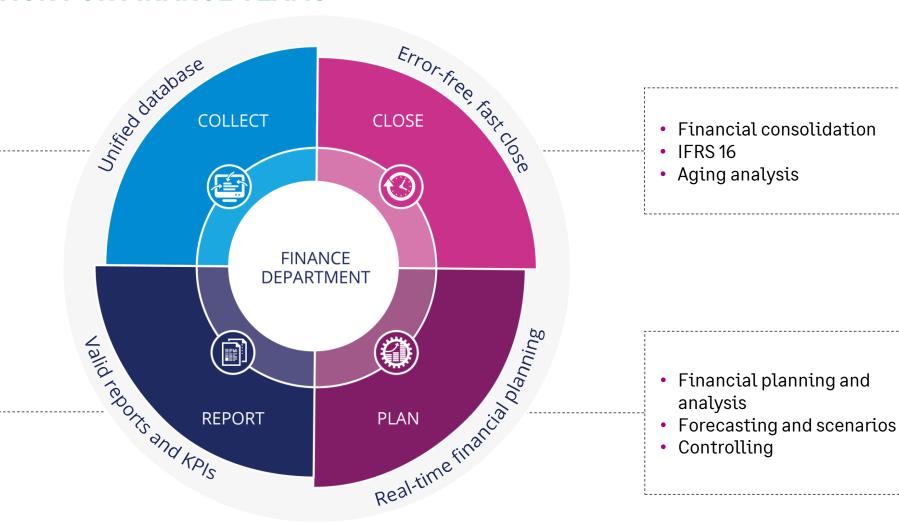


# LucaNet

## THE ALL-IN-ONE SOLUTION FOR FINANCE TEAMS

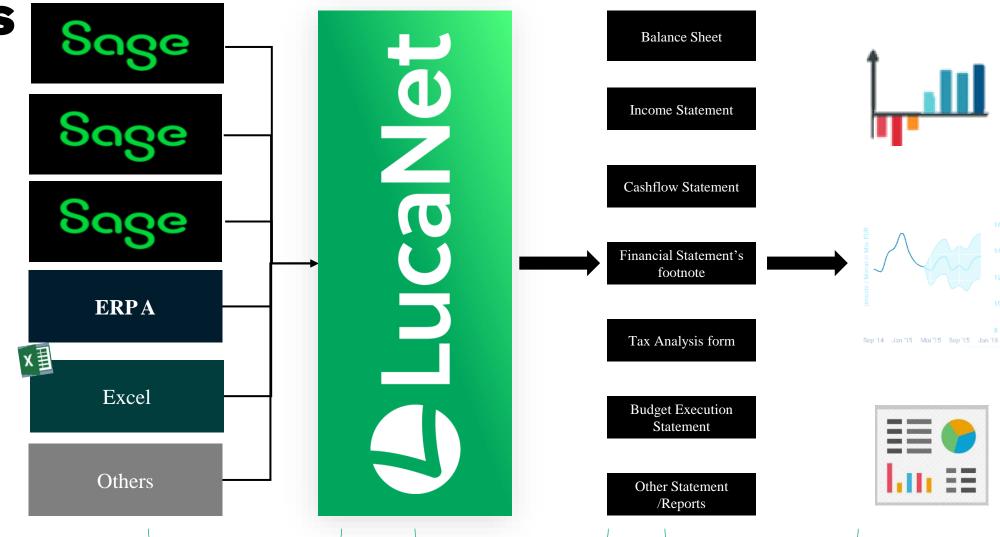
- Data integration
- Data collection and validation
- Intercompany reconciliation at transaction level

- Management reporting
- Disclosure management and last-mile reporting
- Sustainable reporting (ESG)
- Bl and dashboarding



# Group company statement/report issuance

process







# Manage your maintenance with DIMO Maint

# **Key Features**



Asset management



Job management



Contracts management

**Planning** 



Resources management



Steering indicators





Costs and expenses control



API and business connectors ERP, MES, GTC / GTB, Supervision





# DIMO Maint MX: the CMMS new generation

With DIMO Maint MX, we imagine **the CMMS of tomorrow**: modern, ergonomic, collaborative, communicating, intelligent, adapted **to international constraints and more pleasant to use!** 

Cloud-based CMMS the new generation

**Multi-platform** 

2

Mobile 3



**Scalable** 

Multi: language, time-zone, currency

Innovative user-friendliness





# Key take away



Sage continues to invest what matters to you "Customer first"



The only platform that you would ever need with SAGE



Ease of upgrading with the new tools to smoothen the upgrade journey



# **Benefits of renewing Sage Cover**

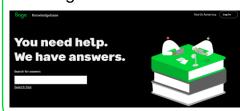
# Get prompt update of What's New

- New Features/New Enhancements/ Security Alerts
- Patches and Hot Fixes for severe issues / Security Threats
- Allow to purchase additional licenses from Sage



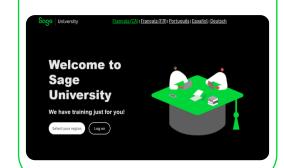
# Online Library: Sage Knowledgebase

- Search technical articles written by Sage support analysts in Sage Knowledgebase.
- Level 2 Technical support. (through your Business Partner)
- Bugs and Escalation



# Online Campus: Sage University

- Utilize the full power of Sage software with flexible learning options from Sage University.
- New hires onboarding
- Existing user refresher

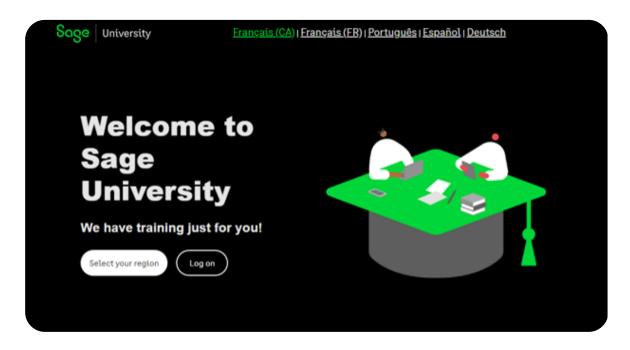


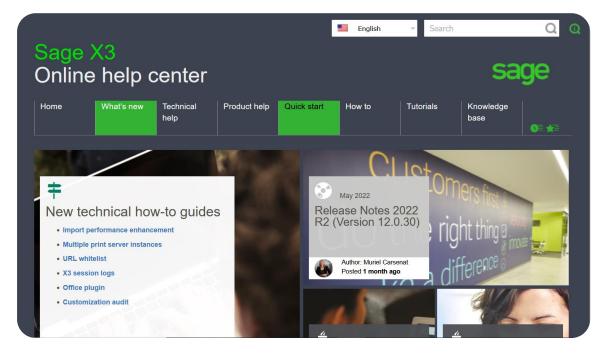
### Customer Webinar Series

- Attend free customer webinar to teach you how to extend the power of your Sage solution. E.g.:-
  - ✓ Foreign Exchange
    Controls and Taxation
    of cross-border
  - √ Fundamental of China Taxation
  - ✓ Singapore GST



# If you want to know more...







# Thank you.

