

# SalesAnywhere

For **SAP** Business  
**One**

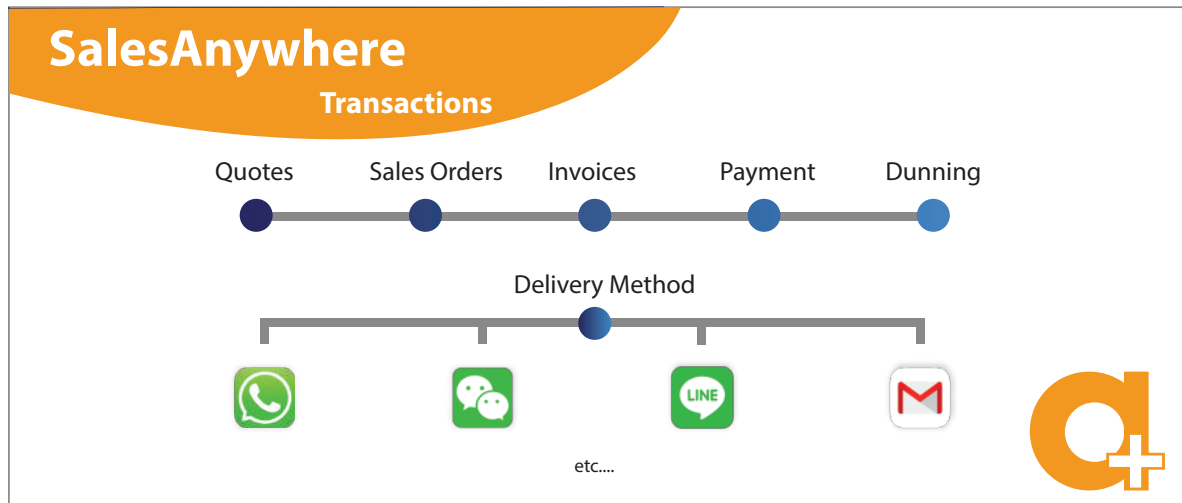


**Cost effective solutions with instant time to benefits for SMEs**

- Complete sales processing on mobile devices
- Designed for SAP Business One, partner friendly

Empower your mobile salesforce to create quotations, sales orders, invoices and record payments instantly and remotely, and post the documents into SAP Business One real time.

With SalesAnywhere, there is no more need of data entry in the back office after the salesmen are back. Salesmen can also look up overdue invoices of their customers and send payment reminders to their customers to encourage prompt payments.



## The Solution

SalesAnywhere is a simple and cost-effective solution that makes use of web service technology and the SAP Business One SDK to provide real-time online posting of transactions on mobile devices when salesmen are on the road.



### Quotations

Impress your customers by creating and sending them quotations instantly in front of them, instead of days later.

- Include pictures of items in quotations
- Send quotations through email or messaging apps (like WhatsApp) on the phone

### Sales orders

Create sales orders remotely and post them in SAP Business One right away.

- Scan barcodes on products to speed up the entry process
- Look up stock availability

### Delivery and invoicing

If physical products or services are delivered to customers by mobile salesmen, shipments and invoices can be generated and posted as well on the spot, and payments recorded.

- Keep stock availability and count up-to-date
- Record payments against the invoices
- Send invoices to customers through email or message apps right away
- No more need of invoice processing in the back office

## Dunning

Put your salesmen in control of reminding their customers of overdue payments. They would be glad as their commissions depend on full customer payments.

- Look up overdue invoices of customers
- Generate dunning letters in the app rather than waiting for these to be processed in the back office, and send to the customers right away

## Main benefits

### Shortened sales cycles

- Quotations, sales orders and invoices are generated on the spot instead of potential delays due to back office data entry and processing. Documents are posted in SAP Business One real-time.

### ROI \$

- Since there is no more need of back office data entry, the more sales transactions processed with SalesAnywhere, the more time and resources saved
- Simple and easy to use app, and quick implementation result in quick time to benefits for customers

### Partner and customer friendly

- Plug-in solution to your existing SAP Business One, developed 100% with native SAP Business One SDK
- Short implementation time – up and running in 5 days
- Simple app with familiar business processing flow means no training required for the users

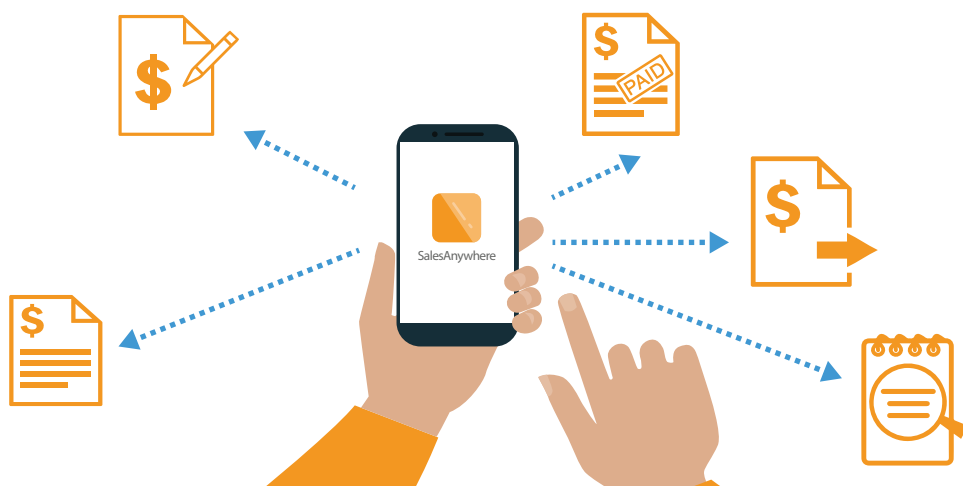
## Requirements

### Server

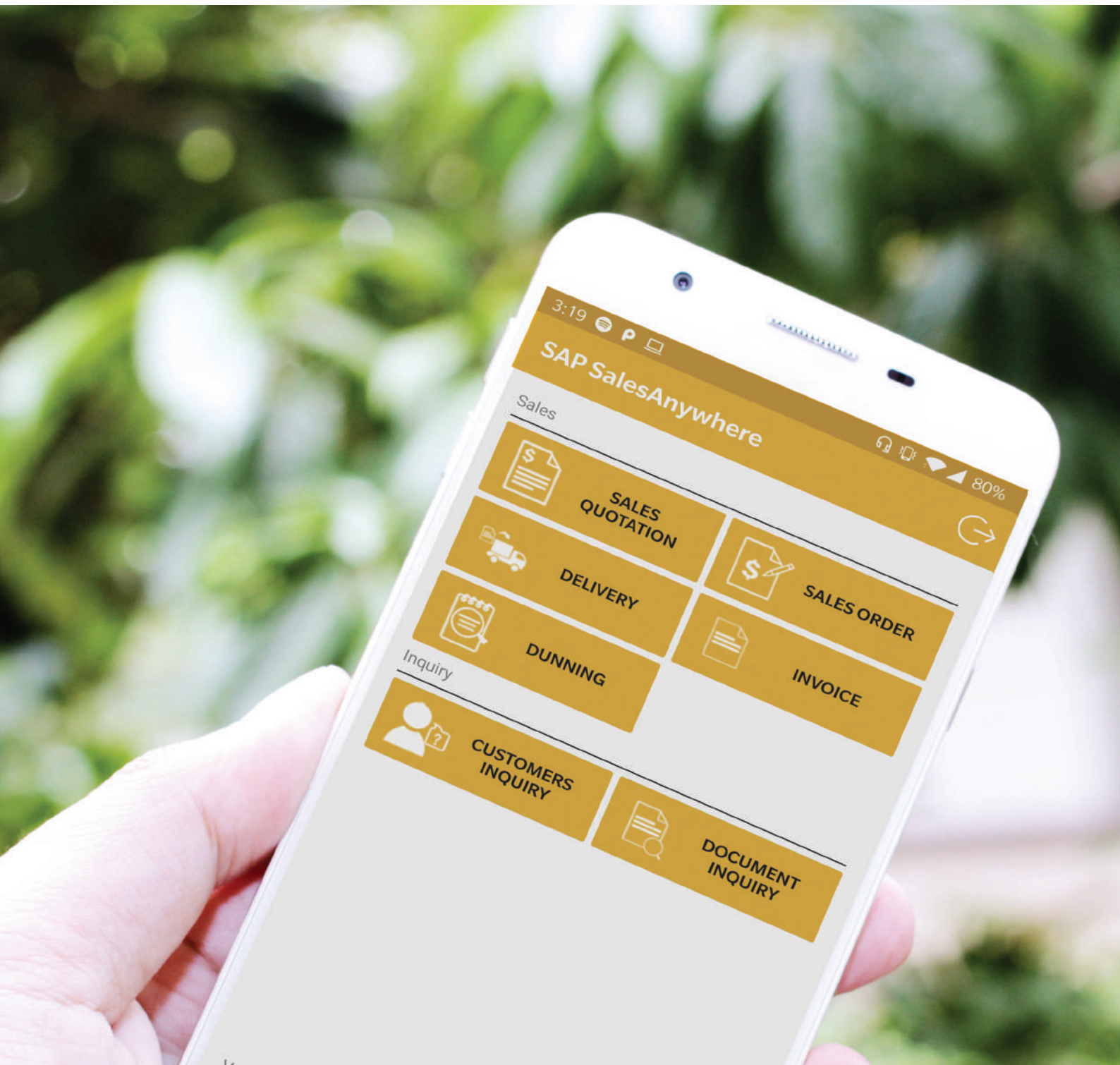
- SAP Business One 9.3
- One Indirect Access Site license, regardless of the number of SalesAnywhere users
- Windows Server 2012 or above with Internet Information Server (IIS) as the web server

### Phones or tablets

- Android 4.4 (KitKat) or above
- iOS 10 or above







## A-Plus Software Limited

We at A-Plus Software Limited have more than 15 years of experience in SAP Business One implementation. We are now an SAP Business One Software Solution Provider (SSP) with the goal of creating add-on solutions that are easy to implement by partners, require minimal training to users and allow customers to realize benefits in a short time. Our products are developed 100% in native SAP Business One Software Development Kit (SDK).

## Contact Us

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