SAP **Business One** Road Map

October 2021

THE BEST RUN **SAP**

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For all recent and planned innovations, potential data protection and privacy features include simplified deletion of personal data, reporting of personal data to an identified data subject, restricted access to personal data, masking of personal data, read access logging to special categories of personal data, change logging of personal data, and consent management mechanisms.

About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

SAP road maps highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

1. **Recent innovations** for our products that have been launched in the past weeks or months and can already be purchased

2. **Planned innovations** for our products that are intended to be launched in the short term or midterm

3. **Product direction**, providing a long-term perspective on high-level development plans for innovations for our solutions – inspired by your requirements

4. **Product vision**, providing a high-level and long-term business perspective on innovations for our products

Table of contents

Product overview

- Product description
- Key trends and customer needs
- Road map overview and major product updates

Product road map

- Recent innovations
- Planned innovations
- Product direction

Our technology strategy is aligned to deliver the Intelligent Enterprise

To successfully execute on our strategy and safeguard customer success, we must ensure that we have not only the right components for the Intelligent Enterprise (applications, platform, and intelligent technologies) but also the right technology strategy for these components to work in concert with one another.

Our technology strategy will focus on these pillars:

Consumer-grade experience

Make sure that the business user's experience is as good as with consumer applications

Built-in integration

Enable integrations with little or no effort to other SAP and third-party applications

Powerful platform

Drive ecosystem growth by enhancing and publishing APIs, embracing diverse developer frameworks

Cloud

Enable applications to run smoothly in the cloud by detaching the applications from the underlying infrastructure

Applied intelligence

Embed artificial intelligence (AI), machine learning (ML), the Internet of Things (IoT), and advanced analytics technology to create business value

"SAP Business One is a centerpiece of SAP's strategy, and therefore we are strategically investing. We are making SAP Business One fit for the next generation, for the next decade, by enabling the digital services so the digital transformation can be done with SAP Business One."

Rainer Zinow, SVP, Head of SAP Midmarket Product Management, SAP SE
December 2019

The future of SAP Business One in the Intelligent Enterprise

Internet of Things

Robotics and machine learning

New business models

E-commerce

Voice and intelligent assistants

Social

SAP Business One

SAP's best-selling ERP solution by number of customers

Used by **70,000+** customers, with **1.2+** million users

Available as **50** country localizations and in **28** languages

~300 partners with **500+** solutions

Implemented by more than **850** value-added resellers worldwide

SAP Business One used in **>170** countries

360+ large enterprises running SAP Business One in **7,000+** subsidiaries

SAP Business One

Digital platform for small and midsize enterprises (SMEs)

Facts and figures:

>70,000 customers

50 country localizations and **28** languages

~300 partners with **>500** solutions

850 value-added resellers that implement worldwide

Used in **>170** countries

>7,000 subsidiaries running SAP Business One

The digital core for SMEs
Enhanced by the digital enablers

Analytics

Cloud technologies

Mobile technologies

Internet of Things

Big Data

Machine learning

Management and admini-stration

Purchasing and operations

Accounting and financials

Sales and service

SAP Business One®
The digital core for SMEs

Inventory and distribution

Project and resource management

Production and MRP

SAP Business One solution stack
Customer needs and the value propositions of the product

Lifecycle management

8 Industry solutions, extensions
- 500+ partner solutions
- Applications held within
- SAP Business Technology Platform

Analytics, Big Data, and reporting
- SAP Analytics Cloud

IoT and machine learning

Business networks, field service
- SAP Ariba solutions
- SAP Field Service Management

Efficient business processes
- **SAP Business One** systems/intercompany
- ERP, **SAP S/4HANA®**
- Cloud services/platforms/hub

Web client and mobility

Partner and SAP solutions **7**

SDK **4**   **Integration framework** **5**   **Service layer** **6**

SAP Business One® core **3**

Microsoft SQL   **SAP HANA DB** **2**

On premise   **Cloud** **1**

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1 Full deployment flexibility

2 Runs on in-memory technology

3 All standard business processes covered

4 Basic application programming interfaces (APIs)

5 Robust integration and collaboration

6 Interface for SAP HANA and MS SQL applications

7 Extends the solution scope based on extensibility layer

8 Low cost of ownership and efficient support

SAP Business One used in more than 170 countries

Master the challenge of globalization in your business

▇ Current localizations (50)

Argentina	Finland	Mexico	Slovakia
Australia	France	Netherlands	South Africa
Austria	Germany	New Zealand	South Korea
Belgium	Greece	Norway	Spain
Brazil	Guatemala	Oman	Sweden
Canada	Hong Kong, China	Panama	Switzerland
Chile	Hungary	Poland	Turkey
China	India	Portugal	Ukraine
Costa Rica	Ireland	Puerto Rico	United Arab Emirates
Cyprus	Israel	Qatar	United Kingdom
Czech Republic	Italy	Russia	United States
Denmark	Japan	Saudi Arabia	
Egypt	Lebanon	Singapore	
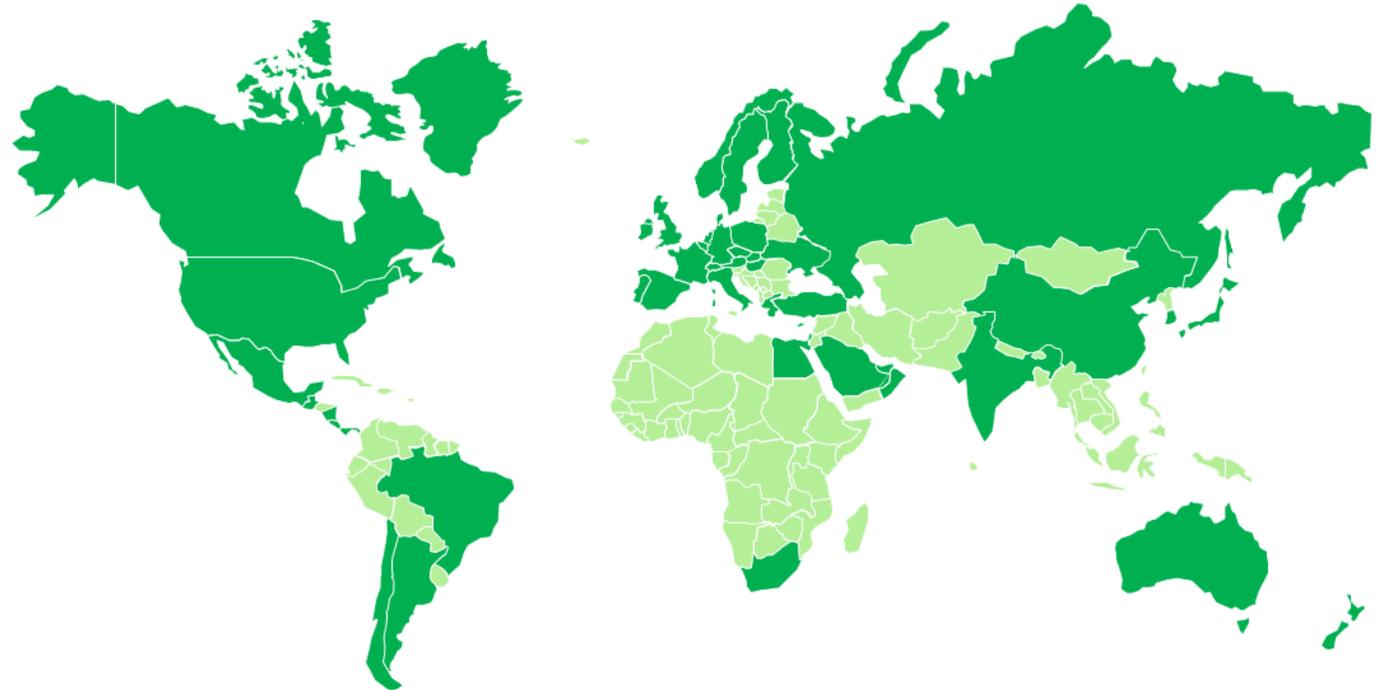
▇ Countries making use of localizations

Customers in more than 120 countries use localization of other countries, own customization, or partner solution.

Current system languages (28):*

Arabic, Chinese (simplified/traditional), Czech, Danish, Dutch, English (UK/U.S.), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish, and Ukrainian

*Convenient option to make additional languages available is using a partner solution (for some countries bundled with functional add-ons) or to define customer-specific UI terms using the custom language tool as detailed in SAP Note 1757764.

SAP Business One

Product areas of future investment

Vision: Strengthen SAP Business One as the right ERP for SMEs in the digital economy, offering flexible deployment models, a solid global business core, and leading user experience

Global and highly scalable real-time ERP	Provide a highly competitive solution, attractive maintenance model, enhanced localizations, and continuous improvements
Customer value in the digital economy	Transform flexible technology and innovations into customer value at low TCO; support fast adoption to new business models, customer growth, and intuitive Web client design
Full commitment on SAP HANA	Leverage exclusive advantages and capabilities of SAP HANA
Intuitive partner co-innovation and customization	Adopt integration framework 2.0, offer advanced developer experience on the service layer, including new design concepts, APIs, objects, and tools
Straightforward consumption – cloud, on premise, and mobile	Accelerate the cloud transformation and drive mobile adoption; offer maximum flexibility, low complexity, and best control of the business for customers

This is the current state of planning and may be changed by SAP at any time.

SAP Business One releases and related products
Solid product road map with continuous innovation

All products	Continuous deliveries for all versions in mainstream maintenance
Cloud	Continuous enhancements for SAP Business One Cloud, partner- and SAP-hosted options
Mobile apps	Continuous enhancements for all mobile apps
SAP Business One (version for Microsoft SQL and version for SAP HANA)	Quarterly release cycle (feature packages, or FPs)

2021   2022   2023   2024   2025   …

Schematic illustration of major deliveries

This is the current state of planning and may be changed by SAP at any time.

High-level release story of SAP Business One, version 10

Version 10 focuses on ease of use and operation in the cloud. With its new or enhanced features and further ways to extend and integrate, it brings unprecedented value to customers and partners.

This makes companies truly intelligent enterprises. The new technologies and processes allow for completely new and improved business models.

- The release **adds value by functions**, such as completed and new localizations and refined features, as well as by supporting cutting-edge technology such as SAP HANA 2.0, machine learning, and new analytical capabilities.

- The **user experience** is boosted by a new Web client, designed based on intuitive SAPUI5 concept.

- The unique selling proposition of a **powerful and intuitive integration** is also significantly enhanced by major improvements in the **integration framework 2.0** and by additional **predefined integration scenarios**.

Web client for SAP Business One: The best of all worlds

- Based on SAP Fiori design principles, encapsulating SAP Business One core processes and business logic

- Focused on creation, processing, and updating CRM and sales documents, purchase order, and purchase quotation

- Support for creation and update of items, business partners, and activities

- Support for service calls and solution knowledge base

- Sophisticated analytic charting capabilities and predefined analytics content

- Flexible deployment options – on-premise and in the cloud, can be used side by side with the SAP Business One client

- Support for Microsoft 365 integration (Excel)

- Support for extensibility – user-defined tables (UDTs), user-defined fields (UDFs), user-defined objects (UDOs), URL mashup, and SAP Fiori and HTML5 app support

- Web assistant service
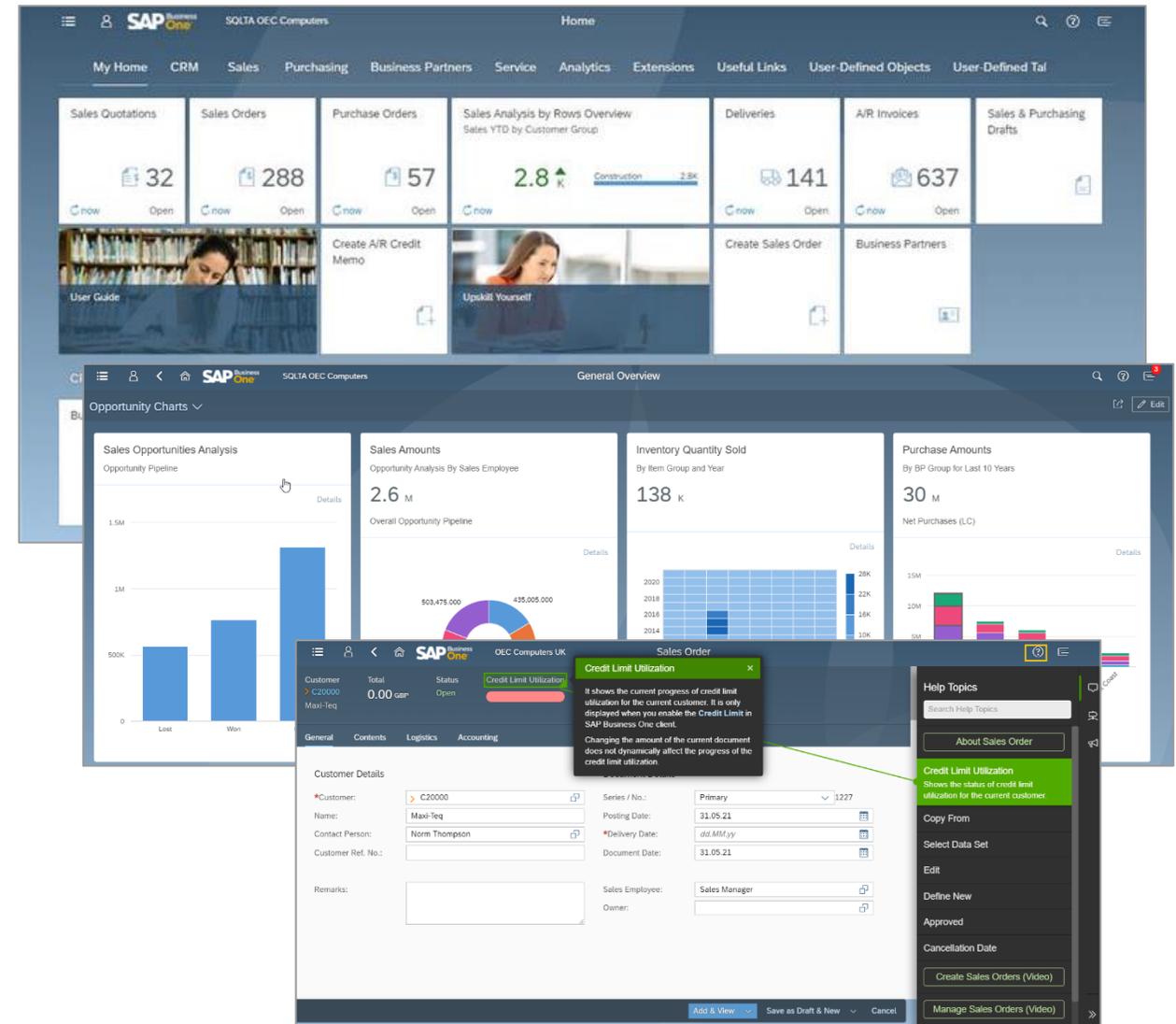
SAP Business One 10.0, FP 2108: Key highlights (1/6)

Web client

Create, process (incl. copy to/copy from), preview and print sales quotations, orders, deliveries, returns, A/R invoices, A/R reserve invoice, and A/R credit memo*

Create, process, preview, and print sales opportunities

Create, process, preview, and print purchase quotation and purchase order

Preview and print other A/P documents

Outgoing SnB/Bin location selection

Service calls and solution knowledge base support

Relationship map

Approval process and drafts

Create and update business partner (BP) and item master data

BP catalog number support

Multiple branches

Freight charges

Exchange rate entry

Authorizations and data ownership

Extend localization coverage

Create and process activities and notifications

Advanced analytics content and editor

Enterprise search **SAP HANA**®

Supported on SAP HANA and MS SQL database servers

Support for single sign-on (SSO)

User-defined fields, tables, and objects

Support for message preferences

Customizable home page

Flexible list views

Support for 28 display languages

High-contrast UI theme

Microsoft 365 (Excel)

VSCODE plug-ins (URL mashup, apps), iFrame as a tile support

Web assistant support

Financial management

Drill down to G/L accounts in financial reports

Posting periods enhancements

Journal entry remarks extended to 254 characters

Financial enhancements

System messages before adding journal entries

Extended journal entry references

Updated journal entries with locked posting periods

Better printing preferences for payments and deposits

Report refresh enablement

Management of change log for exchange rates

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* A/R documents supported in read-only for Brazil and India; delivery and invoice supported in read-only for Argentina.

SAP Business One 10.0, FP 2108: Key highlights (2/6)

Localizations | Legal compliance

EU PEPPOL electronic invoicing support

Support for external VAT calc. in more localizations*

Multiple branches in year-end closing for all locs.

Create quick response (QR) codes in documents

Inventory valuation simulation report for all locs.

New UK (Brexit localization)

Auto. journal entry creation for month-to-date (MTD) in the UK

Electronic document framework enhancements

Support reference documents through Data Interface (DI) API

Helping ensure legal compliance and additional data protection and privacy (DPP) tools

Chart of accounts migration wizard for Portugal

Electronic documents service and enhancements

E-books and expense classification enhancements for Greece

*All localizations supported except Israel

Mass UUID import for purchasing documents – Mexico

EU Intrastat enhancements

Localization migration utility for the UK and Greece

Inflation revaluation wizard for Argentina

Down payment invoice tax calculation enhancement for the United States and Canada

Standard audit file update for VAT returns – Poland

VAT exemptions for Costa Rica

Escfile.map enhancement for Israel

Nota fiscal eletrônica (NF-e) 4.0 electronic invoicing for Brazil

XRechnung e-invoices for Germany

Online VAT ID validation for the EU

Tax collection at source (TCS) on sales of goods for India

Bank statement processing (BSP) balance validation

Withholding tax enhancements for Mexico

Certificazione Unica enhancements for Italy

Online invoicing for Hungary

EU Sales Report and Report 349 enhancements for Spain

Form 1099 – NEC for the United States

SAP Crystal Reports layouts for Switzerland

E-billing enhancements for India

E-way bill enhancements for India

ISO 3166 country codes support

Electronic tax invoice for Russia

Fraud prevention headers version 3.0 (MTD) support for the UK

QR code on A/R invoice for Argentina and Portugal

Electronic invoice enhancement 2022 for Italy

Series enhancements for period-end closing, exchange rate, and conversion rate differences

SAP Business One 10.0, FP 2108: Key highlights (3/6)

Sales | Purchasing | Service

Allow update due date in part. reconciled invoices

Backorder report enhancements

"Add and view" and "Add and close" in A/R and A/P docs

Printing service calls and contacts

Hide blank lines in addresses

Proc. confirmation wizard support for gross and net modes

Open item list enhancements

Enable updating UDFs in closed documents

Set problem types, call status, and more as "Active"

Flexible default "Valid until" date in sales quotation

Link same equipment card to multiple BPs

New document status "Open e-mailed"

Extended business partner effective price sources

Ability to hide document remarks

Copy attachment paths to target documents

Cancellations of return requests

Display item description in alternative items window

Update consolidating business partner and consolidation type at document level

Document reference enhancement

Customer and vendor reference number enhancement

Document information extraction integration enhancement incl. service-type document support

Display sales document in procurement wizard if target document is canceled

Relationship map support for reference documents and opportunity

CRM

Customer and vendor group name extended to 100 char.

View and update address UDFs in docs, service calls, and address format setup

Support filtering activity reports by UDFs

Link between contact person and BP address

Hide inactive contact persons in BP master data

Currency display enhancement in BP master data

Configuring display of employee name

Project management

Interactive Gantt chart

Sorting order for project stages

SAP Business One 10.0, FP 2108: Key highlights (4/6)

Administration

Enhancements in document printing	Support "Find next" function in authorizations form	Enhance copy of single form settings
Reference documents enhancements	Manual determination of path in general settings	Authorizations in payments draft report
Support attachments tab in additional objects	Change log enhancement	Add authorization to "Remove opportunity"
Delete live collaboration history by date range	Add detailed errors for license imports	Allow change log to read-only documents
Enhancements in approval process	Enhance license balloon appearance	Support ability to retrieve a default value of an SAP Crystal Reports parameter
Tab-level authorizations in BP and item master data	Main menu form settings for indirect access users	Enhancements to report and layout manager
Hide employee no. to support DPP	Determine paths in general settings manually	BP payment terms without price lists
Set warning for single-user validation	Change in "Find next" rule in form settings	Approval process enhancements
Recurring transaction templates enhancements	Sort forms in user interface configuration template	
Deactivation of shipping types	Change log entries for authorization user groups	
Hide locked users	Authorization to use "Copy table"	
Enhanced user removal management	Authorizations for duplicate documents and records	
Open users – set up form in "Find" mode	Support "Hide BOM in component" in SAP Crystal Reports layouts	

SAP Business One 10.0, FP 2108: Key highlights (5/6)

Inventory | Distribution | Production

Serial and batch numbers mgmt. enhancements	Disable duplicate bar codes when duplicating items
Ability to change unit of measure (UoM) group of an item	Procurement confirmation wizard based on production orders
Additional authorization groups for price lists	Change status of sales/purchase type in item master data
Item group name extended to 100 characters	Open last prices report through item master data
Support setting UoM group as inactive	Display preferred vendor name in item master data
Reverse and forward serial/batch no. trace report	Default catalog number for item
FIFO layers report by consumption order	
Updated item description applied to bill of materials (BOM)	
Drill down from BOM to item master data	
Inventory counting enhancements	
Extend field length of item description and industry	
Modify remarks and UDFs in closed production orders	
Support mass deletion of BOM	

SAP Business One 10.0, FP 2108: Key highlights (6/6)

Platform | Extensibility

SAP HANA 2.0 platform adoption **SAP HANA®**

Support SUSE Linux Enterprise Server 15 **SAP HANA®**

Service layer configuration UI **SAP HANA®**

Service layer supports MS SQL database server

Service layer support for views on Microsoft SQL

Formatted search supports multiple triggers

Extend UDF support to additional objects

Microsoft 365 integration

Increase menu item limit to 2,000

Extend DI API and service layer coverage

API access for CR reports

Integration hub

Security enhancements

Support Microsoft SQL 2019

Extend service layer coverage

Link UDFs to system forms and UDOs

Enable DI access to system permissions

Support Visual Studio 2019 with SAP Business One studio

Enhance UI API error handling

Support queries through service layer

Add queries to menus

Sizing guide for service layer

Unification of installation and upgrade packages for SAP Business One

Usability

New skin style **SAP HANA®**

Enhanced user interface

User name in license and add-on administration

Support 4K monitors

Revised SAP Fiori UI for Service and Sales mobile app

Lifecycle management | Cloud

64-bit support only

Support version 10 in cloud control center (CCC)*

Service unit to host multiple reseller operators*

Security compliance enhancements incl. add-ons

User and license enhancements

High availability for SAP Business One, version for SAP HANA ,10.0

Tenant configurator enhancements

Documentation from product software installation moved to SAP Help Portal

* Delivered through SAP Business One Cloud 1.1, patch level 16

Recent innovations: Native Web client
Based on SAP Fiori Design rapid deployment solution and SAPUI5

- Create, process (incl. copy to/copy from), preview and print sales quotations, orders, deliveries, returns, A/R invoices, A/R reserve invoice, and A/R credit memo[1]
- Create, process, preview, and print sales opportunities
- Outgoing SnB/Bin location selection
- Create, process, preview, and print purchase quotation and purchase order[2]
- Preview and print other A/P documents
- Support for service calls and solution knowledge base
- Create and update BP and item master data

- Support for BP catalog number
- Multiple branches
- Freight charges
- Exchange rate entry
- Relationship map
- Create and process activities and notifications
- Advanced analytics content and editor
- Enterprise search **SAP HANA**®
- Supported on SAP HANA and MS SQL database servers
- Support for single sign-on (SSO)
- Authorizations and data ownership
- Approval process and drafts

- User-defined fields, tables, and objects
- VSCODE plug-ins (URL mashup, apps)
- iFrame as a tile support
- Customizable home page
- Supported message preference
- Flexible list views
- Supports 28 display languages
- High-contrast UI theme
- Extend localization coverage
- Microsoft 365 (Excel)
- Web assistant support

1. A/R credit memo supported in read-only for India
2. Purchase quotation in read-only for India, purchase order in ready-only for India and Brazil

SAP Business One
Product road map overview – Key themes and capabilities

Recent innovations	Planned innovations[1]	Product direction[1]
Core	**Core**	**Core**
▪ Web client release, covering sales and analytics functionality	▪ Web client extended sales, purchasing, payments, service, and analytics functionality	▪ Extended Web client business process coverage
▪ Continuous innovations based on market feedback (Customer Influence program)	▪ Continuous innovations based on market feedback (Customer Influence)	▪ Continuous innovations based on market feedback (Customer Influence)
▪ SAP HANA 2.0 and SUSE 15 support with SAP Business One, version 10	▪ Intelligent ERP elements, such as machine learning – business card scanning	▪ Optimized scalability and performance
▪ Document Information Extraction integration (invoice scanning)	▪ Simplified landscape and lower number of components	▪ Simplification of landscape and deployment, support for containerization approach
Globalization	▪ Microsoft Teams integration	**Globalization**
▪ Electronic documents service enhancements	**Globalization**	▪ Enhancement of existing markets/regions
▪ Italy – 2022 electronic invoice enhancements	▪ Electronic documents service enhancements	▪ Integrations to electronic fiscal services
▪ Mexico – Withholding tax on document rows	▪ Integration to the digital compliance platform from SAP	▪ IFRS compliance
▪ Argentina, Portugal – QR code printing on documents	▪ Germany – ELSTER: Adoption of new ERiC versions	**Analytics**
▪ UK – Making Tax Digital and Brexit updates	▪ EU One-Stop Shop reporting support	▪ Insight to action (data mining)
▪ Russia – Electronic tax invoice	▪ India – E-billing bulk invoice	▪ Predictive, pervasive, and scalable
▪ India – E-way bill enhancements	▪ Israel – Tax groups introduction	▪ Built-in content
▪ EU – VAT ID validation and verification	▪ France – FEC audit file enhancements	**Mobile**
▪ Greece – E-book enhancements	▪ Japan – Qualified invoice method support	▪ Continuous innovations based on market feedback
Analytics	▪ Portugal – Digital series reporting (ATCUD)	**Extensibility**
▪ Innovations based on SAP HANA	▪ Chile – Folio number enhancements	▪ Enhanced service layer API
▪ Support for QR code generation	▪ Argentina – Withholding tax retention calculation by document	▪ Enhanced Web client extensibility
Mobile	▪ QR code formula builder	▪ Event service support
▪ Service and sales apps update for MS-SQL Server on iOS and Android	**Analytics**	▪ Model for partner content in the integration hub
Extensibility	▪ SAP HANA 2.0 features	**Cloud**
▪ Enhanced Service Layer API	**Extensibility**	▪ Support for advanced user authentication
▪ SAP Crystal Reports API	▪ Enhance service layer API	▪ Deeper integration to MS Active Directory
▪ Microsoft 365 integration (Word, Excel, OneDrive)	▪ Web client extensibility	▪ Reduction of TCO
▪ Service layer supports Microsoft SQL	**Cloud**	
Cloud	▪ Support for advanced user authentication	
▪ Improved Web experience	▪ Tenant configuration enhancements	
▪ Tenant configuration wizard	▪ Staged introduction for regions and countries	
▪ Cloud infrastructure optimization		
▪ Dockerized version of SAP Business One integration (iPass)		

1. This is the current state of planning and may be changed by SAP at any time without notice.

Planned innovations: Core
Global, highly scalable real-time ERP
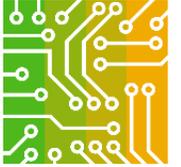
Feature

Optimize core business processes and continuously delivering enhancements and new features, based on Customer Influence

- Optimize functions in logistics and inventory
- Optimize functions in CRM and service
- Optimize functions in financial
- Enhance usability
- Enhance Microsoft 365 integration
- Integrate SAP solutions adding value for SAP Business One customers
- Automate online banking (integration of payment gateways used at SAP)
- Use machine learning for business cards scanning (through integration to Document Information Extraction API)

- **Lifecycle management**
- Optimize upgrade and installation processes
- Optimize data import functions

Feature value

- Increased attractiveness for new and installed base
- Solid core foundation for building vertical solutions
- Users enabled to consume core business processes across multiple platforms
- Simplification, greater customer and partner satisfaction, reduced TCO
- Latest versions of operating systems, database engines, or browsers used to apply innovations even faster in day-to-day business operations

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Web client

Extend functional scope

Feature	Feature value
Extended business logic coverage ▪ Extended sales and purchasing coverage ▪ Service ▪ Payments support ▪ Inventory management ▪ Project management ▪ Human resources	▪ Extended target audience by providing increased functional coverage ▪ Extending market coverage ▪ Increased competitiveness ▪ Increased efficiency and productivity ▪ Reduction of TCO
Analytics, reporting, and printing ▪ Extended analytics ▪ Additional reporting content ▪ Design capabilities ▪ Support printing	
Integration and extensibility ▪ Providing extensibility capabilities ▪ Microsoft Teams integration ▪ Extended Microsoft 365 integration	

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Globalization
Legal compliance and localization enhancements

Feature

- Legal compliance and localization enhancements generically or specifically (legal requirements, business practice, statutory reporting, and default values)
- Localization expansion to potential new markets, increased number of supported languages, and harmonized functions across localizations
- Electronic documents framework enhancements and country-specific built-in content using the electronic file manager add-on, electronic documents service, and integration framework
- Electronic documents service component extensions
- Integration and leveraging of existing cloud services from SAP for legal adaptations, such as the digital compliance platform, and SAP solutions for advanced compliance reporting
- IFRS
- EU – VAT One-Stop Shop reporting support
- Germany – ELSTER: Adoption of the new ERiC versions
- Israel – VAT groups introduction
- France – FEC audit file enhancements
- India – E-way bill and e-billing enhancements
- Russia – VAT layouts, ledgers and electronic tax invoice enhancements
- Japan – Qualified invoice method support
- Portugal – Digital series reporting (ATCUD)
- Chile – Folio number enhancements
- Argentina – Withholding tax retention calculation by document
- Argentina – E-checks support

Differentiating factor

- Helping businesses to run worldwide, increased relevance for new customers and installed base
- Facilitating customers in meeting their legal obligations (accounting, tax, invoicing, and reporting); legal compliance
- Increased localization competitiveness that helps to win in the cloud globally; significant competitive advantage; and differentiating factor
- Increased customer and partner satisfaction, merged back-legal add-ons that reduce costs, lower TCO
- Higher reporting flexibility for IFRS, U.S. GAAP, group reporting, or any local legal reporting requirements

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Analytics and reporting
Simplify with meaningful business reports and accelerate decision-making

Feature	Feature value
SAP Business One, version for SAP HANA Further leverage SAP HANA capabilities by reusing scenarios of SAP HANA 2.0 platform ▪ Better real-time visibility and deeper analytics scenarios based on pervasive analytics ▪ New functions such as demand planning and payment/invoice auto-matching	▪ SAP HANA as a platform for accelerated partner co-innovation ▪ Ability to make faster, better-informed decisions, as more business users have the capability to retrieve any required information completely independently with intuitive and easy-to-use features ▪ Comprehensive views of key information, such as customers or financials, which offer efficiency optimization ▪ Realization of more sophisticated business processes; new scenarios that help in tackling "unsolvable" problems ▪ Exposing the full potential of SAP HANA to the ecosystem

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Extensibility
Extend SAP Business One with fully integrated solutions horizontally and vertically
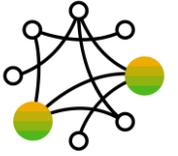
Feature	Feature value
SAP Business One core ▪ Enhance service layer API ▪ Web client extensibility ▪ Event service support	▪ Significantly expand the addressable market by providing a robust API for both SQL and SAP HANA ▪ Optimize partner support by realizing requirements for flexible integration in customer projects ▪ Enable solutions to run smoothly in the cloud by detaching the applications from the underlying infrastructure

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Integration framework

An extremely strong platform
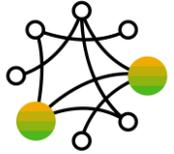
Feature	Feature value
Integration framework ▪ Completing the business process model and notation (BPMN)-based management layer ▪ Mapping between DI API and service layer ▪ Flexible event-handler mechanism to replace event sender ▪ Support advanced user authentication	▪ Straightforward and extremely flexible capabilities that make the integration framework the key differentiator for SAP Business One, turning SAP Business One into a robust business platform ▪ Helping ensure integrations with little or no effort to other SAP and third-party applications ▪ Extending system and business network capabilities ▪ Data provision to any external system and data consumption from any external provider

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Intercompany integration solution
Complementary add-on from SAP
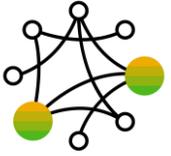
Feature

Intercompany integration solution for SAP Business One

- Functional improvements such as automatic replication of UDF and UDT definitions to all branch companies
- A/R service invoice allocation
- Using the service layer where useful
- Further meaningful extensions that are requested through Customer Influence program

Integration hub for SAP Business One

- Additional preconfigured templates for the integration hub to integrate most-popular Web shops, CRM systems, expense management systems, SAP applications, or social platforms, such as WooCommerce, SAP S/4HANA, logistics scenario, and Sugar CRM
- Further simplifications in use and setup
- Model for partner content in the integration hub

Feature value

- Intercompany integration harmonizes across SAP Business One databases, massively reducing total operating costs, and optimizing business processes beyond countries or legal entities

- Tailor-made solution integrating cloud-based business applications and services
- Addressing typical requirements for fast digital integration
- Preconfigured templates with mapping and configuration defaults minimize time and cost for integration
- Offering inexpensive off-the-shelf solutions, most comprehensive implementation even without detailed knowledge of the solutions
- Harmonizing technology across multiple systems, data consistency across applications
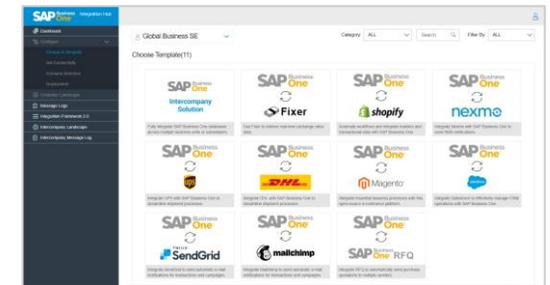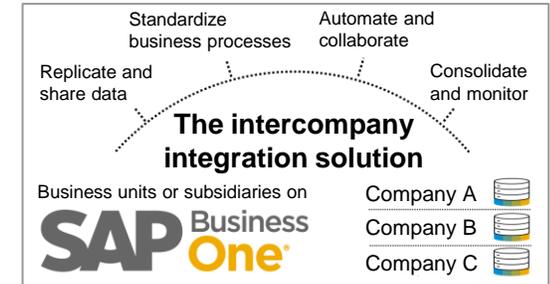
This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Mobile apps for the enterprise
Mobilize your workforce to support flexibility and efficient processes

Feature	Feature value
▪ Service app that allows ticket creation	▪ Significant expansion of the addressable market, driving adoption
▪ Use of native device capabilities of latest devices	▪ Increased workforce productivity
▪ Evolving service layer into a platform for building innovative mobile solutions for verticals	▪ New collaboration methods and business practices with an intuitive and simplified user experience

This is the current state of planning and may be changed by SAP at any time.

Planned innovations: Cloud
Simple consumption and best scaling

Feature	Feature value
SAP Business One Cloud, SAP-hosted option ▪ Improved self-services for resellers ▪ Support for advanced user authentication ▪ Adoption of an integration framework 2.0 for SAP Business One to support shared service units (through iPass) ▪ Staged introduction for regions and countries **SAP Business One Cloud, partner-hosted option** ▪ Enhanced tools in SAP Business One Cloud 1.1 cloud control center focusing on hosting partners, improvements for user experience, monitoring, and performance ▪ Support for advanced user authentication ▪ Enhanced tenant configurator ▪ Integration to Microsoft Active Directory organizational units ▪ Lifecycle management (patch delivery and maintenance)	▪ Technology that scales with the business and provides a competitive advantage ▪ Attractive offering for an increasing number of companies looking for cloud deployment ▪ Easier and affordable deployment; reduction of TCO ▪ Better tools for hosting partners ▪ New opportunities for partners to grow their business ▪ Short time from purchase to delivery ▪ Flexible, simple, and intuitive solutions for running an efficient business and managing hosting operations
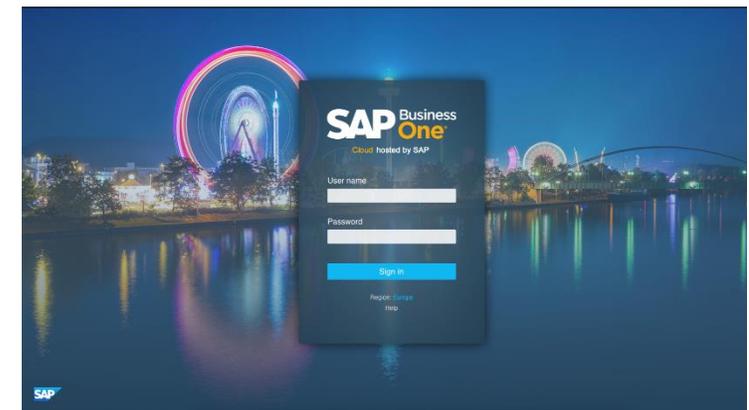
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► [SAP Community for SAP Business One](#)

► [SAP Business One Cloud](#) (Partners Only)

► [Customer Influence Session](#)
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► Central Web Site for Web Client Content:
https://learnbusinessonewebclient.com/

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